

### **General terms and conditions of sales and delivery**

The condition of becoming Fiberlogy Reseller is to start cooperation with Fiberlab S.A. and introduce Fiberlogy products to the offer, in particular by placing them in the Resellers's online or stationary store.

Fiberlab S.A. determines the suggested retail prices, from which the discount is applied in accordance with the adopted discount policy (below).

Fiberlab S.A. reserves the right to change the suggested retail prices permanently or temporarily (e.g. promotional campaign), while maintaining the level of discount granted to Reseller. Resellers will be informed about such changes in advance.

We will promote Reseller on Fiberlogy's website: [www.fiberlogy.com](http://www.fiberlogy.com) in "**WHERE TO BUY?**" section. For this purpose, Reseller is required to provide us contact data of all points of sale according to the following scheme:

**Store name**

**Address of the stationary store (if the Reseller runs this form of sale)**

**Contact person (optional)**

**Phone number**

**E-mail**

**Online store address**

**VAT/tax number\***

**Shipping address**

Reseller is obliged to immediately inform Fiberlab S.A. of any changes to the contact details, address or invoicing data.

\*We require active EU VAT number (VIES) for all transactions on the European Union territory.

### Payment terms

- First orders -> 100% prepayment (bank transfer or PayPal)
- Turnover more than 10.000 EUR -> 2000 EUR credit and invoice with 14 days to pay (verified each year)\*\*

If there are any delays with payments, the next order will be shipped after we receive the previous payment.

\*\*In case that required trading turnover is completed each year, Reseller will be able to continue purchase at the same rules on the following year.

Resellers who are not satisfied with their limit of credit have a possibility to apply for insurance in Allianz Trade, the world leader in trade credit insurance. For this purpose, please specify the amount of the desired limit and we will contact the Insurer with an appropriate application. Please be advised that as part of this procedure, there is a possibility that the Insurer will contact the Reseller with a request for financial information. We will inform you about the Insurer's decision immediately after receiving it, which usually takes 5 to 7 business days.

### Delivery terms: Standard (UPS)

- European Union Territory -> order value less than €500 net = €25 net\*\*\*
- European Union Territory -> order value more than €500 net = free delivery\*\*\*
- Other countries -> individual calculation – please contact us to get the offer.

Incoterms: DAP

### Delivery time: Standard (UPS)

- European Union territory -> usually 3 to 5 working days from the date of payment confirmation\*\*\*\*
- Other countries -> please contact us to get the information.

\*\*\* Cost of delivery does not include additional fees for places located in remote areas (according to UPS location classification) and cost of customs clearance.

\*\*\*\* Fiberlab S.A. reserves the right to extend delivery time if any inventory shortage will appear. Purchaser will be informed about this fact immediately.

### Discount policy

**1. Retail discount up to 15%**

One-time purchase for personal use or delivery directly from manufacturer without introducing filaments to the offer. The discount amount depends on the order value. For orders above €500 net.

**2. Resellers pricelist 25%**

Wholesale discount that every Reseller receives after introducing Fiberlogy filaments to the offer.

**3. Premium Resellers pricelist 30%**

At Reseller's written request, it is possible to negotiate a higher discount after increasing the amount of orders to a minimum of €2500 net / month or after verification average turnover from the last 3 months, not less than €7500 net.

The above prices do not include costs of shipping, bank fees and customs clearance.

### Industrial offer

It is possible to manufacture any Fiberlogy filament (with some restrictions on FiberFlex, MattFlex and PP) on non-standard spools (2.5 kg, 4 kg, 8 kg). If you would like to order, please contact our sales representatives who will provide detailed information on prices and delivery time.

### Marketing information

More information about our filaments (available colours in particular diameters, filaments properties, etc.) may be found in current Fiberlogy's Catalogue, which is available to download from our website: [www.fiberlogy.com](http://www.fiberlogy.com), in "Filaments" section.

All marketing materials in electronic form are prepared in English and shared for Distributors free of charge. They are available to download on the website [www.fiberlogy.com](http://www.fiberlogy.com), in the "FOR RESELLERS" section (in the footer of the page) with password "fiberlogy123".